

FAX# 703 528 7880  
CREDIT RISK !!  
FROM REP NOV5/12 16.13  
HARRIS REPORT \*\*\* WFTV-TV \*\*\*  
\*\*CHANGES\*\*

REP. # \_\_\_\_\_ OFF. # 6556 SALESMAN # \_\_\_\_\_

BUYER NAME STEVE HAZELTON

SALES PRSN WA- JOE KNAUER

CLASS:	NATL.	LOCAL	REGIONAL
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CLASS:	NATL.	LOCAL	REGIONAL
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ICE)

DATE NOV5/12 16.13

DATE NOV5/12 16.13

STA:

\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

RPOF 3 PAC— PENA, SANTIAGO, SMITH

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
13	S		1130P-1205A	30		\$1,250.00	10/27	10/27	1		SAT	1
PROGRAM : NEWS ORD COM1 : CREDIT \$25 THIS IS A MAKE-GOOD FOR OCT25 ON LINE-2 FOR 1 SPOT/WK												
17	A		1146P-1221A	30		\$1,250.00	10/27	10/27	1		SAT	1
PROGRAM : NEWS ORD COM1 : LATE RUN DUE TO FOOTBALL, SPOT AIRED AT 1219A THIS IS ACCEPTANCE OF A LATE RUN SPOT ON LINE-13												
STATION MAKEGOOD OFFERS: MISSED: SAT/1130P-1205A OCT27 30S \$1,250.00 (NOV5/12) OFFER: SAT/1146P-1221A OCT27 30S \$1,250.00 PLS ADVISE.												
M6	OK'D		BUY#13									
CMT: LATE RUN DUE TO FOOTBALL, SPOT AIRED AT 1219A												

REP HEADLINE# 6353253 TRF# 334203  
\$\$\$ MOD# 3: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703 528 7800 FAX# 703 528 7880  
CREDIT ADVISORY: AGENCY CREDIT RISK !!  
ORDER WORKSHEET HARRIS REPORT FROM REP NOV5/12 16.13  
\*\*\*CHANGES\*\*\* \*\* WFTV-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
OCT/12			97975.00	NOV/12		42000.00						
CONTRACT TOTAL												139975.00
TOTAL SPOTS												63

MARKET TOTALS \$140,000 WFTV 100% WKMG 0% WESH 0% WOFL 0% WKCF 0% WRBW 0% CABL 0%  
WOPX 0% WRDQ 0% EFTV 0%

SVC- NSI  
DEMOS- RA35+\*  
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE